

# RISEPRO JOURNEY



### **About Risepro Logistics Private Limited**

- ✓ Attract Skills & partnership for continual growth
- ✓ Set up in 2015, by a team of professionals with extensive experience in logistics solutions across industry verticals.
- ✓ Services: Staff Transportation, End to End E-commerce logistics solutions, Supply Chain Solutions, Fleet Management, Facility Management, Warehousing, Transportation, Project Logistics.
- ✓ Clientele list includes Reliance Jio, Arvind Internet, Capgemini, DXC, Kennametal Shared Services, CCI, Global Dial, Flipkart, Amazon, Big Basket, Snapdeal, Ecom Express, The Leela.
- ✓ Profitable Business Model with turnover of INR 25.00 Crore within 3 years.
- ✓ More than 100 employees, direct & indirect, spread across 9 locations
- ✓ Very strong vendor pool of 100+ Business Associates.
- ✓ Managing 1000+ vehicles for Staff Transportation and 1500+ vehicles for Supply Chain Solutions.
- ✓ Transporting more than 5000 employees and 3000 tones of loads of ecommerce and manufacturing partners per day

## INTRODUCTION GLOBAL LOGISTICS SUPPLY CHAIN SOLUTION LOGISTICS PLANNING WAREHOUSE MANAGEMENT ROUTE MANAGEMENT **INLAND HAULAGI**

## We envision our organization "To be the leader in the field of Total Logistics"

Our organization is run by a team of experience & motivated professionals who understand the core concepts of projects and the critical aspects of completing them on time by ensuring the delivery deadlines. Our experience, education and training in this field enables us to transcend to the entire customer's satisfaction.

We endeavor to provide our customers with the highest quality and cost-effective services through constant innovations and customized technology, which enable us to accomplish successful and win business relationship with our esteemed customers and partners.

### END-TO-END DISTRIBUTION SERVICES

# MISSION & VISION



### **Our Mission**

- ✓ Attract Skills & partnership for continual growth
- ✓ Building, strategic partnership of service providers enabling extended competency portfolios for appropriate end-to-end logistics offerings.
- ✓ Build opportunity of wealth creation for employees & partners through a long-term engagements.
- ✓ Provide employment to lowest strata of the society
- Continuously offer customized, globally benchmarked, valueadded end-to-end solutions.
- ✓ Be a strategic weapon for its customers by enhancing customers revenue/profit and partnering in driving their strategic business goals

### **Our Vision**

To be an integrated Logistics Service Provider with a partnership approach with its clients ensuring a long term win-win relationship



### **To Respond In Time - Every time**

- ✓ Respond to customers' challenges with speed and urgency
- ✓ To have robust escalation process and redressal system of solution
- ✓ To own the challenges if it comes to us

### **To Became Valued partner**

- ✓ Demonstrating our skills and market leadership
- ✓ Understanding our customers specific requirements.
- ✓ By interacting with multiple layers of management team and make them available best of practices in the industry we are in.

### **Driving Customer Focus**

### To Know our customer's customer

- ✓ By understanding our customer's business
- ✓ Understanding the trend in customer's industry vertical.
- ✓ Building trust and being loyal.

### To deliver what we committed

- ✓ Partnering approach in every stage of the business process and our partnership.
- ✓ By delivering quality services and sustaining the same every time
- ✓ Being open to suggestion from every level.

### STRATEGIC PARTNERS

## It is not only risepro's work, It's really a partnership and collaboration during all these years.



**IDFC Bank** 

**MKP** Associates

Vema Logistics

Bank of Baroda

SafeTrax

**Dakshith Car Rentals** 

State Bank Of India

**Aretha Techno Solutions** 

**AKS Enterprises** 

T M Travels

Gajanana Travels

### **SERVICES**



IT / BPO

AUTOMATIVE MANUFACTURING

**MEDIA TELECOM** 

**PHARMA** 

**HEALTH CARE** 

**HOSPITALITY** 

### **STAFF TRANSPORT SOLUTIONS**

- ✓ Corporate Fleet Management
- ✓ Corporate Transport Management
- ✓ Corporate Logistics Solution
- ✓ Travel Desk Management
- ✓ Spot Rentals and Holiday Tourism
- ✓ Customized Technology Enabled Fleet
- ✓ Cost and Route optimization by Customized Technology usage
- ✓ Value Added Services

### **SERVICES**



### **AUTOMATIVE**

### **MANUFACTURING**

### **RETAIL FMGG**

### **EXPRESS**

### **PROJECTS**

### **HOSPITALITY**

### **SUPPLY CHAIN SOLUTIONS**

- ✓ Warehousing
- ✓ In-plant Operation
- ✓ Fleet Management
- ✓ After-market Distribution
- ✓ Inbound/Outbound Logistics
- ✓ Primary & Secondary Transportation
- ✓ Interplant Transportation
- ✓ Tertiary Distribution
- ✓ Freight Consolidation
- ✓ International Logistics
- ✓ Value Added Services
- ✓ Customized Fleet for Express Cargo
- ✓ Projects
- ✓ Reverse Logistics

### **SERVICES**



### **AUTOMATIVE**

### **MANUFACTURING**

### **RETAIL FMGG**

### **EXPRESS**

#### **PROJECTS**

### **HOSPITALITY**

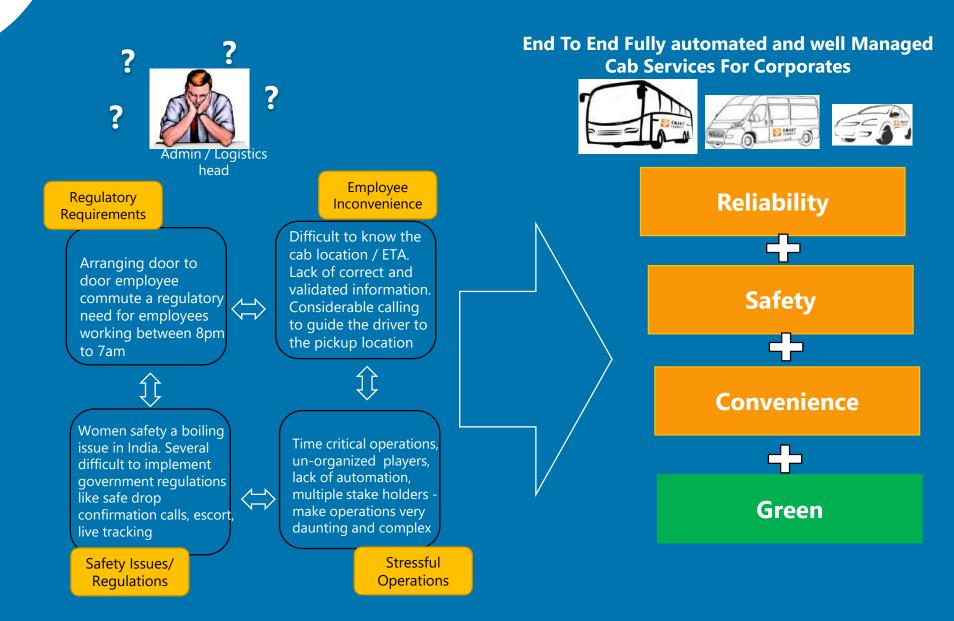
### **TOTAL ECOMMERCE LOGISTICS SOLUTIONS**

- ✓ End to End Delivery Centre Operations
- ✓ Time Bound Pickup and Delivery Services
- ✓ COD Services
- ✓ Special Packaging and Special Handling
- ✓ Bikers, Small & Bigger Sized customized
- ✓ Containerized vehicles.
- ✓ interstate and Inter district vehicle movement
- ✓ B 2 B and B 2 C Operational Solutions
- ✓ Last Mile Delivery
- ✓ Route Planning and Optimization
- ✓ Value Added Services
- ✓ Technology Enabled Customized Fleet
- ✓ Reverse Logistics

### **CHALLENGES**



### **Solving Staff Transport Challenges**











Corporate / Transport Team





Commute Services Ordered by Corporates (For Night Shift operations corporates are mandated to provide employee transport services)













Pickup / Drop Coordination with Employees





Coordination / Tracking of vehicles & drivers



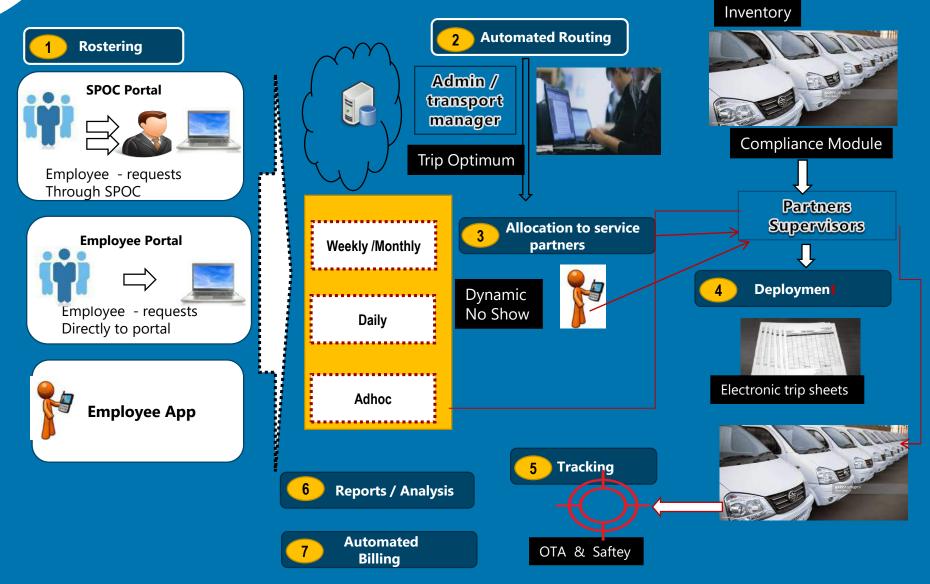


Integration with police control room & ambulance services

### TECHNOLOGY SOLUTIONS

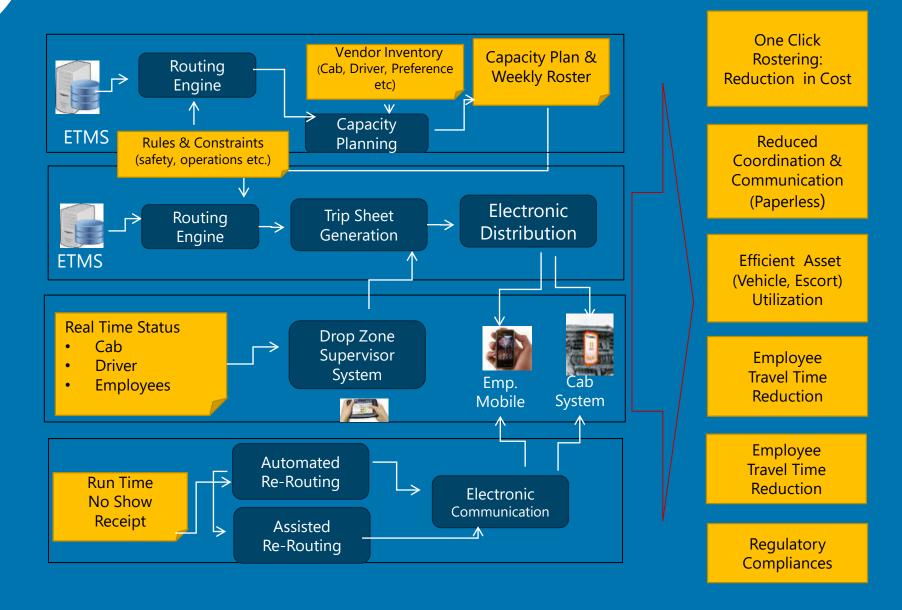
### **End to End Managed Services**







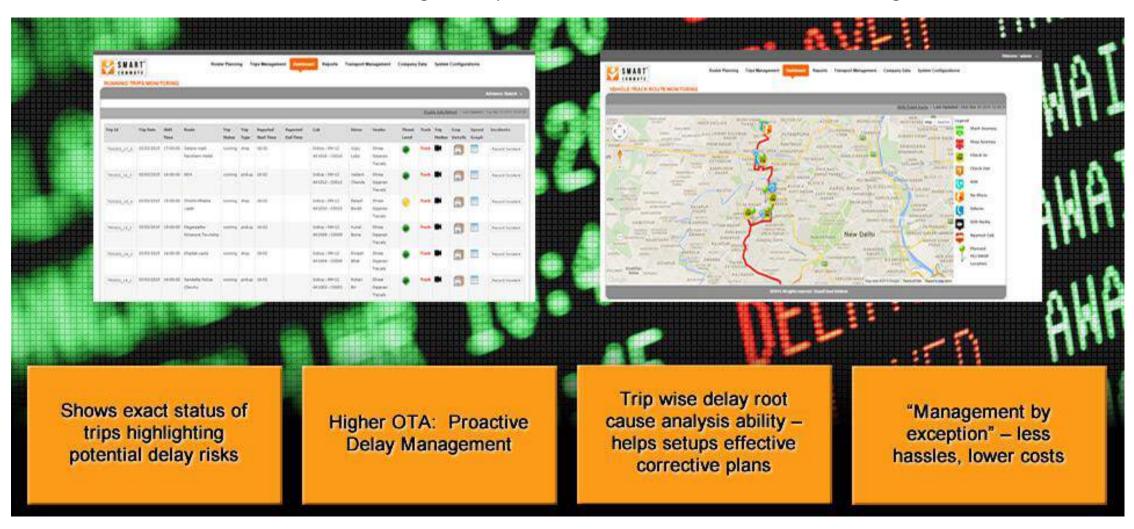
### **Intelligent and Automated Rostering**



## TRIP EXECUTION

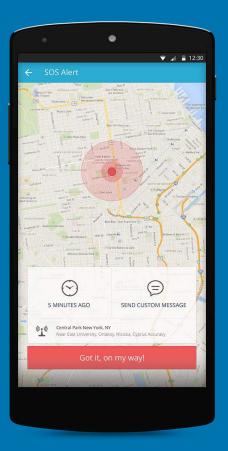
### TRIP-EXECUTION: DELAY RISK MANAGEMENT

We understand the importance of On Time Arrival (OTA) for your business. Our cutting edge technology helps us to know exact status of the trip and throws up potential delay risks. This enables us to manage risks proactive and make sure that the OTA is high



### OUR ADOPTION







Simple On Touch Rostering / No Show



**Know Exact Location / ETA** 



Automated Cab Arrival Status SMS and Notifications



Convenient Routes – Minimize Travel Time



Automated Real Time Safety Risk Detection



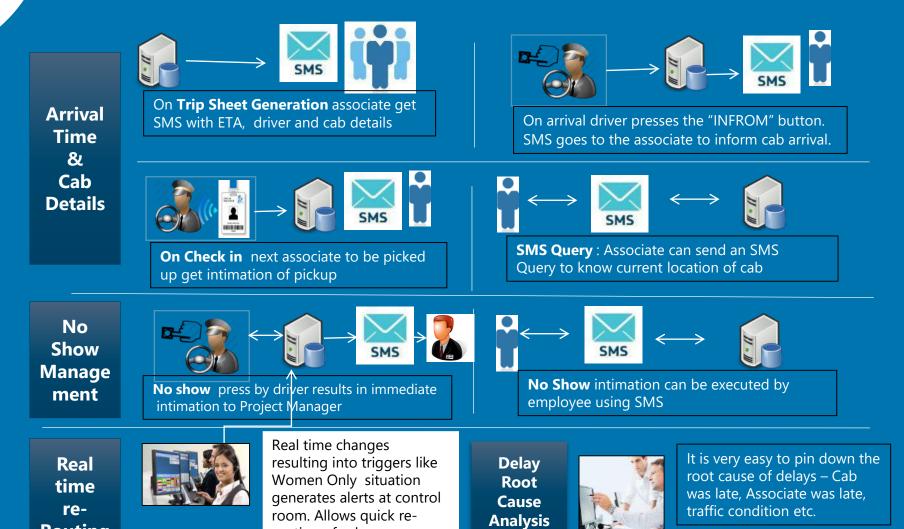
Automated Safe Drop Confirmation



SOS – Integration With Control Room

## PROCESS

Routing



routing of cabs

### ETS Fleet Management IT-enabled **Transport** Solutions Management **ETS SERVICES** Value Added Travel Desk Services Management **Spot Rentals**

## Staff Transport Solutions Rispro Expertise and Experience

- ✓ Serving more than 15 IT/BPO clients who are industry leaders in their respective field.
- ✓ Transport Helpdesk management.
- ✓ Hub and Spoke Model.
- ✓ Engineer movement for telecom industry in remote areas.
- ✓ Deployment of multi model vehicles from Hatchback to buses across the Industry.
- ✓ Car rental and Airport Transfers for Corporate.



### Risepro's Differentiators help clients to optimize their operations by reducing time and expenses with a *partnership* approach

### **Productivity Linked Operations**

- ✓ Strict punctuality as per work schedules.
- ✓ Reviews which is aligned with Key Performance Indicators (KPIs).
- ✓ Reduce/eliminate unplanned absence from site during the day.

#### **Process Management**

- ✓ Optimization of resources.
- ✓ Standardization of best practices.

### **Investment Capability**

- ✓ Own Dedicated Vehicles for few of our clients.
- ✓ Capability to invest in own vehicles.

#### **IT-enabled Services**

- ✓ IT technologies such as GPS /RFID card readers.
- Optimum Routing and Scheduling

### **Productivity Linked Operations**

- ✓ Modern technologies implemented for real-time track & trace and emergencies.
- Periodical audit health check up for drivers and Staff to ensure good health and precautions.
- $\checkmark$  Aim to achieve total safety in line with the customer's expectations.
- ✓ Lady employee home drop track in the night consultation with client

### **Business Implementation & Solution Design**



### PRE SOLUTION PHASE

### **Opportunity Study**

- Detailed Analysis of project requirements on basis of inputs provided by clients.
- ✓ Understanding the current and future scope of business with client.

### Feasibility Study

- ✓ Financial Requirement
- ✓ Compliances Requirement
- ✓ Resources Requirement
- Technical Requirement
- ✓ Defining Timelines
- ✓ Determining critical factors

### **SOLUTION PHASE**

### **Detailed Study**

- Detailed Analysis and study clients' requirements.
- Drafting all requirements in a document.
- ✓ Drafting of detailed query sheet to customer.
- ✓ Distributing Accountabilities & Responsibilities



### Solution Design

- On the basis of Opportunity Study, Feasibility Study & Detailed study, master plan is prepared.
- ✓ 'Costing' is prepared.
- ✓ Sending the proposal to the client.
- ✓ Finalizing the Team
- ✓ Negotiation with client on various cost components.

### POST SOLUTION PHASE

### Pre Implementation

- ✓ Business order is closed on the proposed solution.
- ✓ Financial Management & Planning.
- ✓ Transition to Operations Team.
- ✓ Identifying vendors for Drivers, Vehicles & other technical requirements.
- ✓ Developing Communication Plan

### Implementation

- ✓ Study of client's operations and working patterns.
- ✓ Recruitment of Drivers.
- Deployment of Vehicles and other amenities.
- ✓ Training of Drivers Safety, SOPs, Policies etc.

#### Post-implementation

- ✓ Client satisfaction assessment.
- ✓ Document the lessons learnt.
- ✓ Leveraging the existing Solution and cost effectiveness approach
- ✓ Bringing transparency and standardization of process as per agreed SLA and KPI
- ✓ Review mechanism scheduling meetings and weekly MIS reports

### SUPPLY CHAIN SOLUTIONS



### **Vendor Management**

To give the real value to our customer demands, RISEPRO drives **PROCURE** – **CONSOLIDATE** – **DELIVERY** module to create smooth and healthy business relation between the customer and vendor, with our multimodal transport (Road, Rail and Air) expertise we will always able to provide best and cost effective time bound customized solutions to our esteemed

### **Warehouse Management**

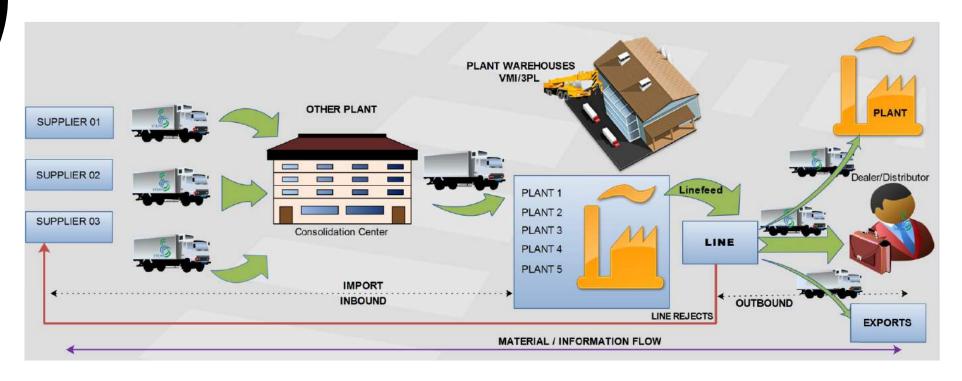
Before an inbound shipment enters to the warehouse and until after an outbound shipment leaves, Risepro's Warehouse Management solution optimizes every move — from raw materials to finished goods, and the material handling equipment and people who move them — enabling the most agile, productive and lean distribution operations possible. That means lower distribution costs and improved return on your supply chain investment.

### **Transport Management**

We provide transport solutions which helps you streamline transport operations, reduce cost, comply with company regulations and show the greater visibility and control over the entire process, the team always executes end to end solutions with the multiple range of vehicles from procurement to last mile deliveries in all the industry verticals like Retail, Automotive, Manufacturing, Telecom and Pharma with both dedicated and non dedicated fleet module.

## WE OFFER





### "TRANSPORTATION"

- ✓ Primary & Secondary Transportation
- ✓ Milk Run and Relocation
- ✓ Refrigerated Movements
- ✓ Project and Port Movements
- ✓ Inbound & Outbound
- ✓ Odd Dimension Carriages
- ✓ Last Mile Delivery

### "WAREHOUSING"

- ✓ Mother warehouse
- ✓ Distribution Centre
- ✓ Inventory Management
- ✓ Manpower Supply

### "VENDOR MANAGEMENT"

- ✓ Procurement
- ✓ Consolidation
- ✓ Execution
- ✓ Delivery

### ETHICS & COMPLIANCE





## Risepro's uncompromising commitment to integrity, fairness and accountability is reinforced at all levels of the organization by

- ✓ Setting high standards in our Code of Business Ethics
   & Conduct , that emphasize the values of integrity,
   personal ownership, teamwork and excellence.
- ✓ Maintaining a strong ethics and compliance management structure that reports to the highest levels of the company .Ensuring our employees receive comprehensive ethics training.

amazon

### **OUR CUSTOMERS**

















































## OUR PRESENCE





Karnataka



Telangana



Andhra Pradesh



Tamilnadu



Delhi - NCR



Patna



Kolkatta



Pune



Mumbai

### Risepro Logistics Private Limited

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